



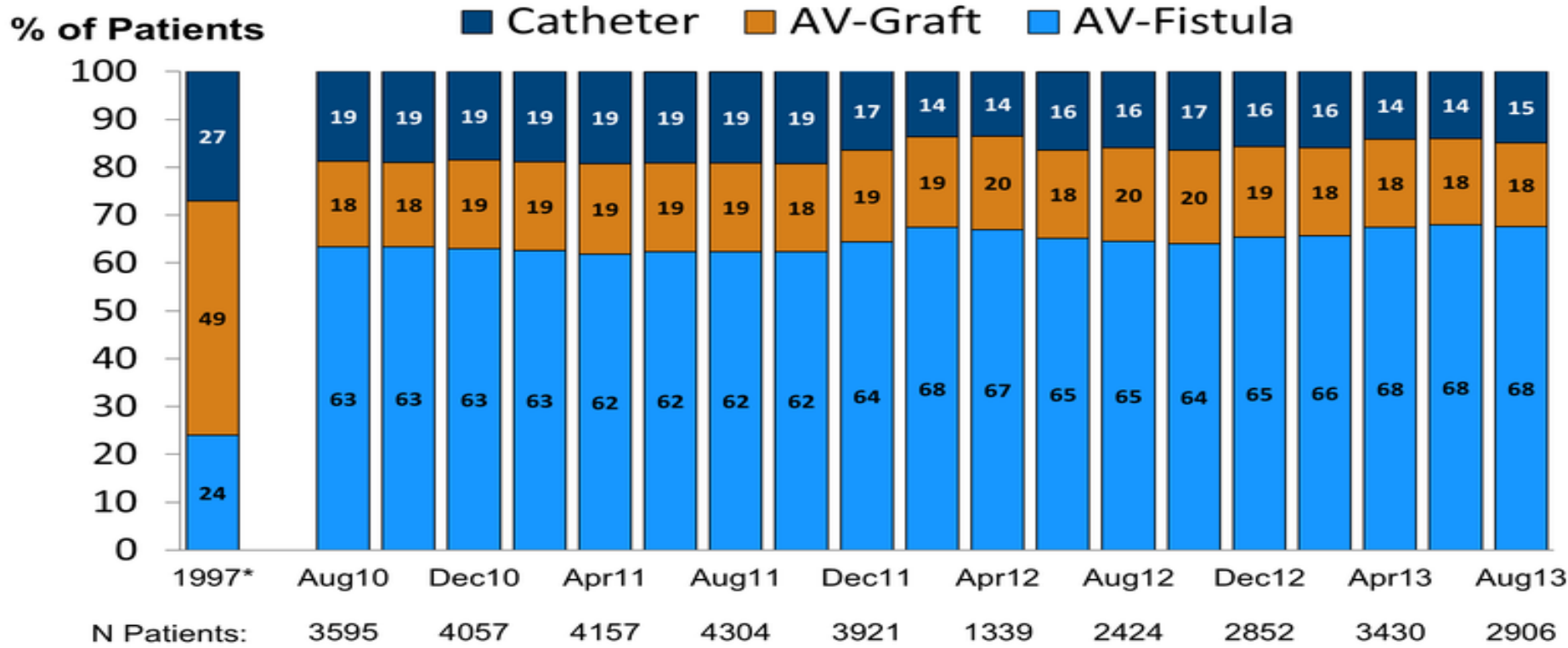
Transforming Vascular Access Delivery: A New Model

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Figure 1a

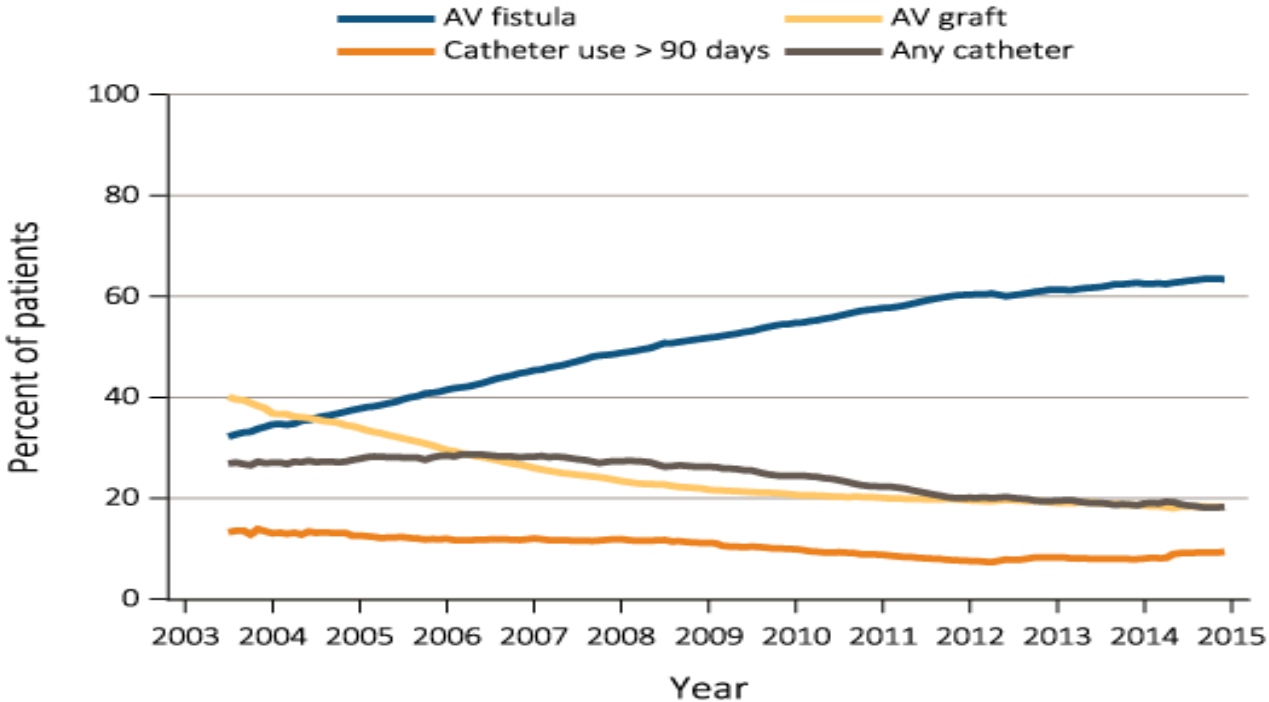
Vascular access in use US only (2010-2013)



The distribution in VA use (Aug 10-Aug 13) from the DOPPS Practice Monitor. Facility sample transitioned from DOPPS 4 to 5 in Jan-Apr 2012; *data for 1997 VA use from *Pisoni et. al (KI, 2002)*



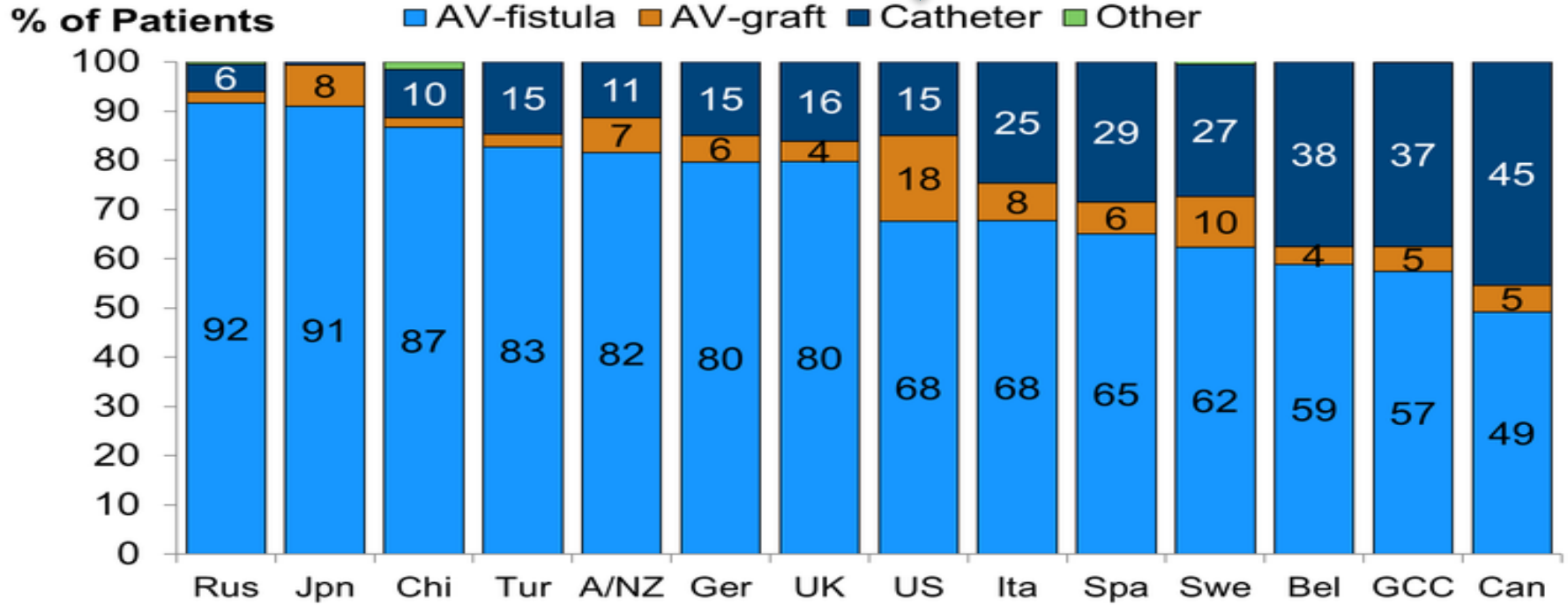
Figure 4.6 Trends in vascular access type use among ESRD prevalent patients, 2003-2014



Data Source: Special analyses, USRDS ESRD Database, and Fistula First data. Fistula First data reported from July 2003 through April 2012, CROWNWeb data are reported from June 2012 through December 2014. Abbreviations: AV, arteriovenous; ESRD, end-stage renal disease.

Vascular access in use, by country*

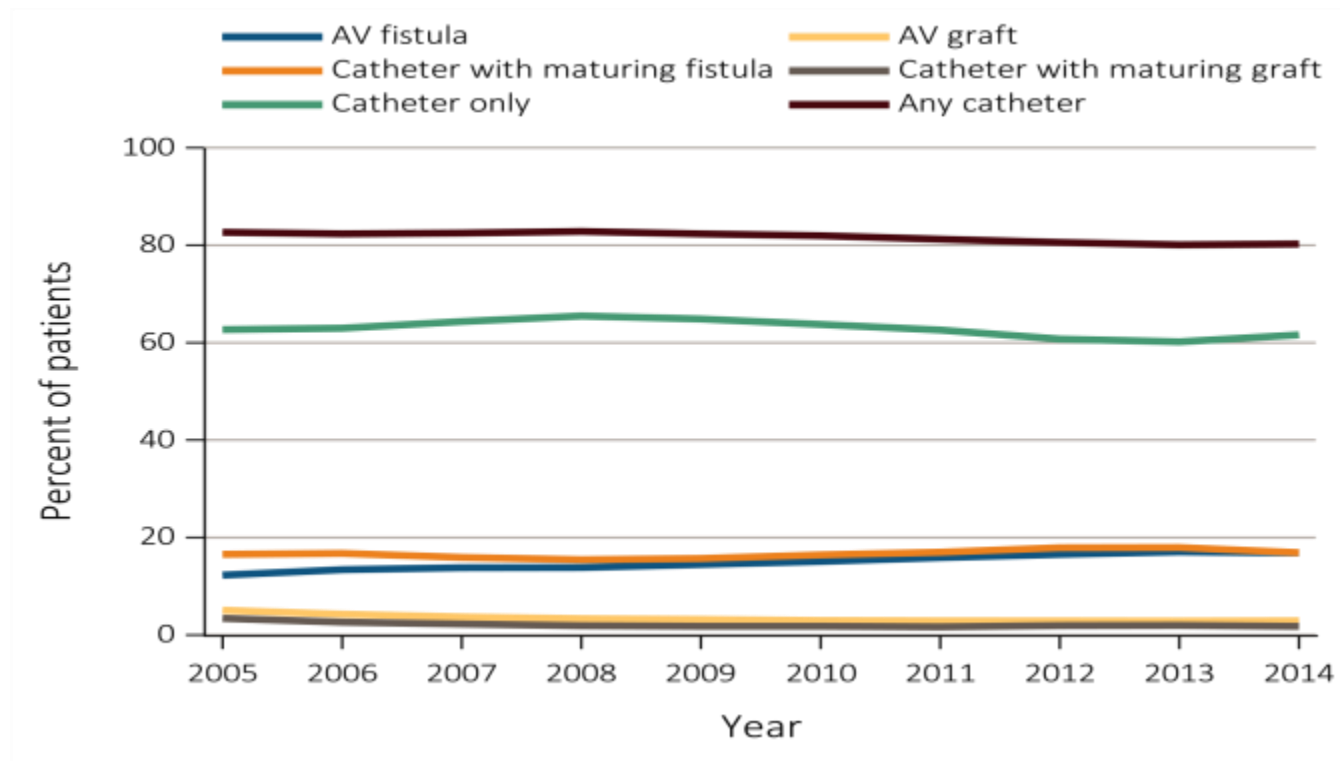
DOPPS 5 (2012-2014)



N Patients: 445 1573 1123 346 287 595 296 2906 399 504 437 438 792 486

* Data from GCC, Rus, Tur, Bel, Swe, Chi based on VA at the initial cross-section of DOPPS 5; data from remaining countries based on cross-section of HD patients in Aug 2013

Figure 4.1 Vascular access use at hemodialysis initiation, from the ESRD Medical Evidence form (CMS 2728), 2005-2014

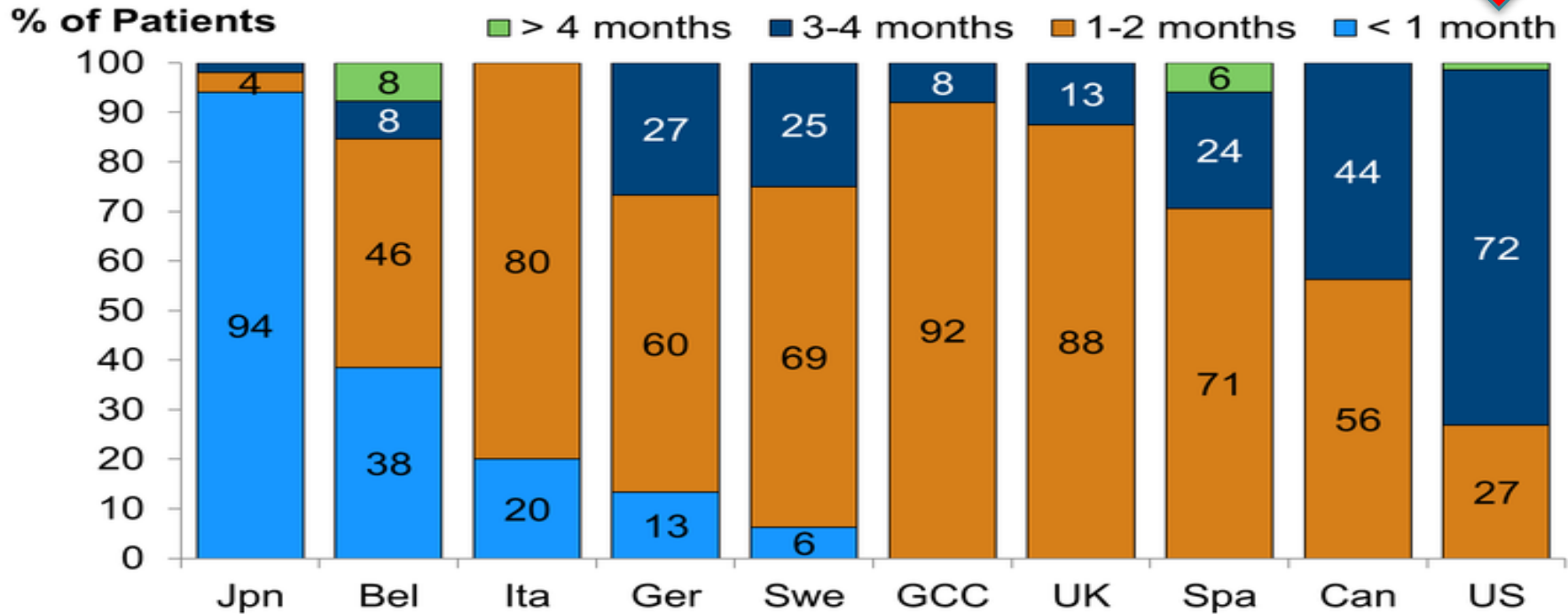


Data Source: Special analyses, USRDS ESRD Database. ESRD patients initiating hemodialysis in 2005-2014. Abbreviations: AV, arteriovenous; CMS, Centers for Medicare & Medicaid; ESRD, end-stage renal disease.

Figure 6

Typical time to AVF cannulation after surgery^a

DOPPS 5 (2012-2014)



N Facilities: 50 13 15 15 16 25 16 17 16 67

a. Based on survey responses from study site medical directors

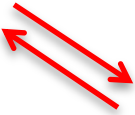
Nephrologist

Dialysis
Clinic

Patient

Surgeon

Interventionalist



ASC

HOPD

Patient

Hospital


OBL

Value Payment Models

- Five Star
- QIP
- % Fistula Rate
- >90 Day No Catheter Rate

Challenge

- How to improve stagnant catheter rates?
- What metrics should be identified?
- How to implement a systemic program that leads to the desired outcome?



change

is

difficult.

not

changing

is

fatal.

Quality Change Agents

- Patient Advocates
- Service
- Clinical Outcomes
- Active Participants

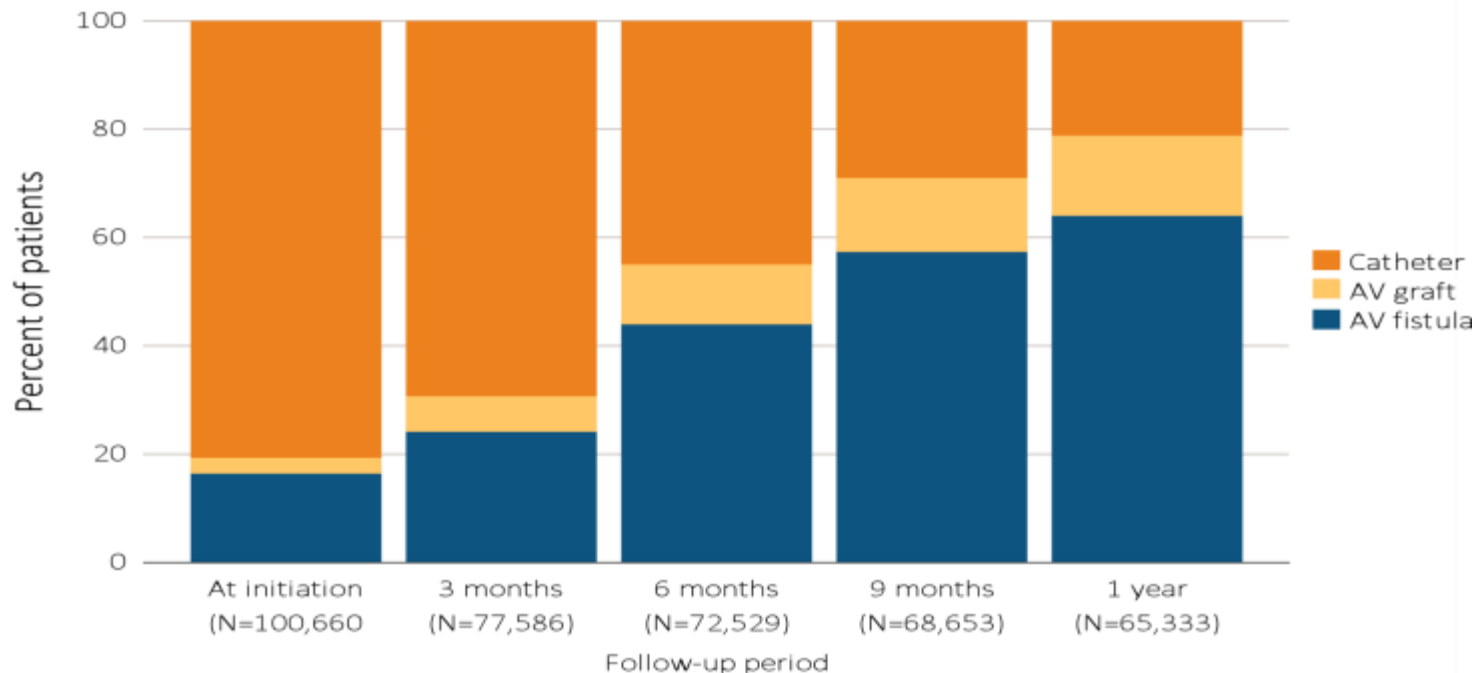


**How to choose the right
vascular access partner?**

Expectations

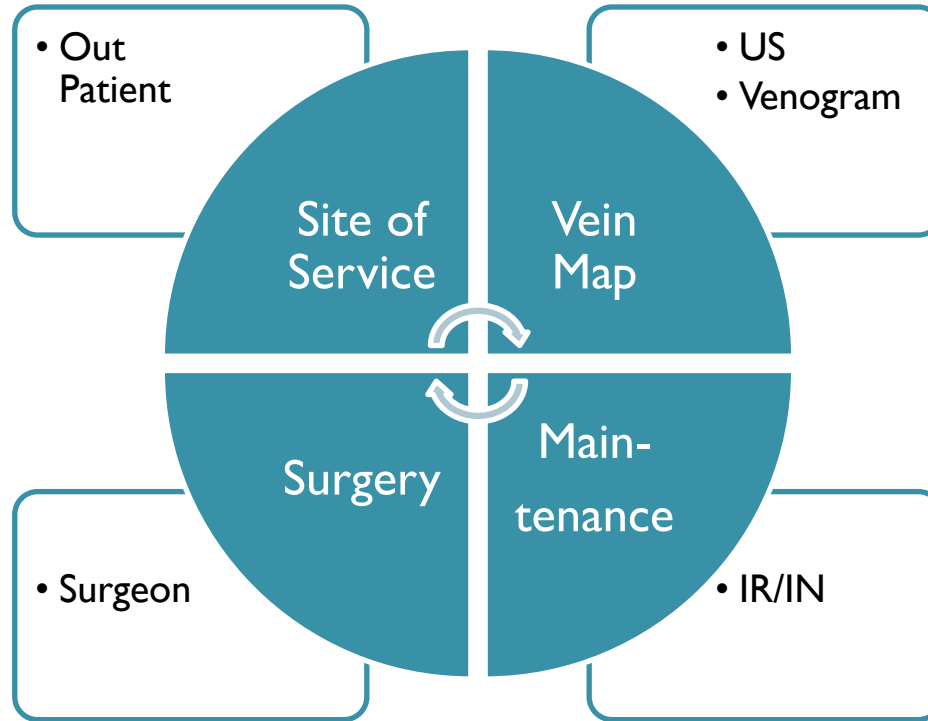
- Service - >90 day catheter rate
- Outcomes - % fistula

Figure 4.7.a Change in type of vascular access during the first year of dialysis among patients starting ESRD via hemodialysis in 2014 quarterly: (a) type of vascular access in use (cross-sectional), ESRD Medical Evidence form (CMS 2728) and CROWNWeb, 2014-2015

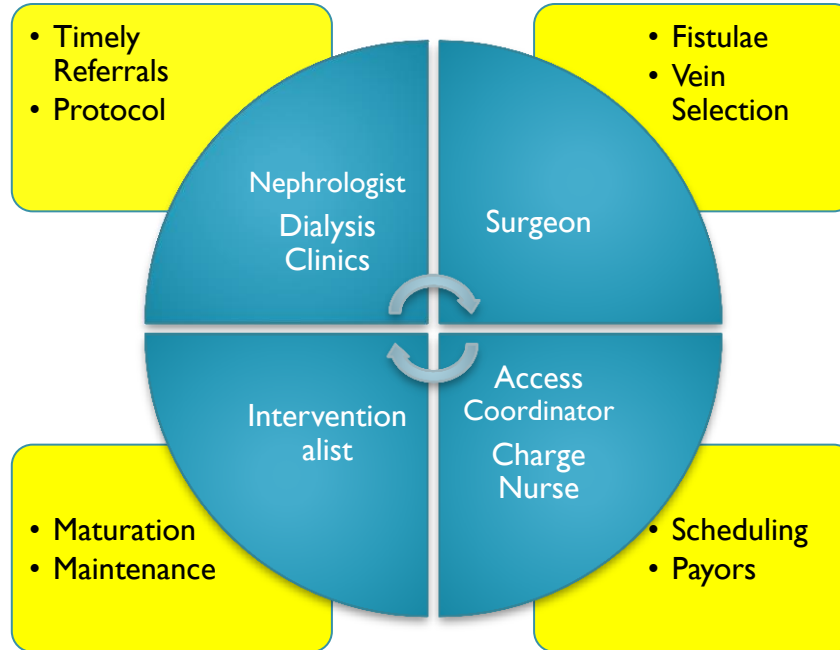


Data Source: Special analyses, USRDS ESRD Database. Data from January 1, 2014 to December 31, 2014: a) Medical Evidence form (CMS 2728) at initiation and CROWNWeb for subsequent time periods. Patients with a maturing AV fistula / AV graft with a catheter in place were classified as having a catheter. Abbreviations: AV, arteriovenous; CMS, Centers for Medicare & Medicaid; ESRD, end-stage renal disease; HD, hemodialysis; PD, peritoneal dialysis.

Center of Excellence



Vascular Access Primary Care Team



Physicians

- Interventional Nephrologist
- Medical Director
- Clinical Assistant Professor at Rutgers Medical School



- Chief, Division of Vascular Surgery at University Hospital
- Program Director for Vascular Surgery Fellowship

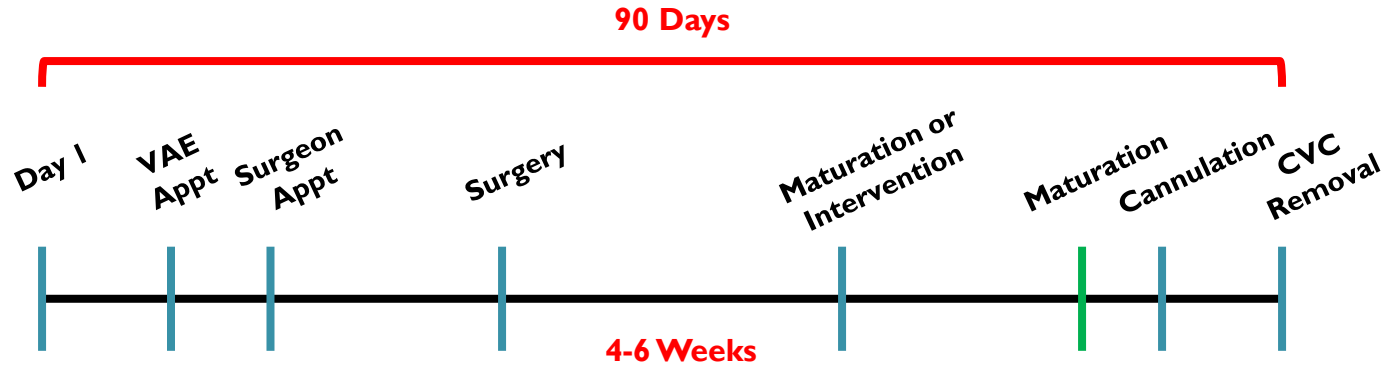
About Us

- Launched Care Coordination Program
- Nephrologist/dialysis clinics – timely referrals
- Care coordinator
- Weekly rounds with interventionalist/surgeon
- Weekly rounds with care coordinator
- Track outcomes

Delivered Services

- Comprehensive care for all vascular access needs
- Scheduling of vein mapping, clearances, OR, f/u appointments
- Communication between our staff and your clinic
- Not an access center – Vascular Access **PRIMARY CARE TEAM**

Figure I: Permanent Access Placement Metrics



1. Time from first HD with CVC to VAE appointment

2. Time from VAE appointment to surgeon consult

3. Time from surgeon consult to surgery

4. Time from surgery to maturation (4-6 weeks)

5. Time from maturation to cannulation

6. Time from cannulation to CVC removal

Total CVC exposure time (90 days)

Figure 1: Vascular Access Placement Process Metrics



29 Days



1. Median days from surgical consultation to surgery

73 Days



2. Median days from surgery to catheter removal

35 Days



3. Median days from maturation initiation to catheter removal

108 Days

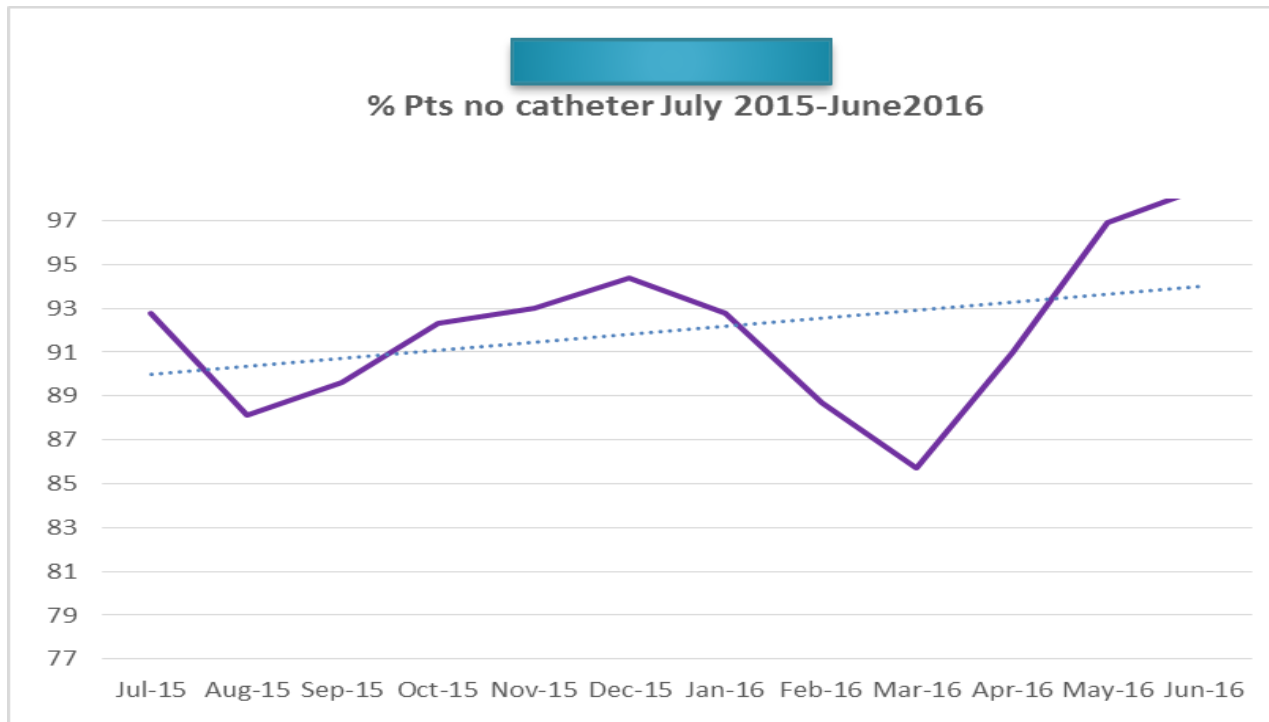


4. Total catheter exposure time

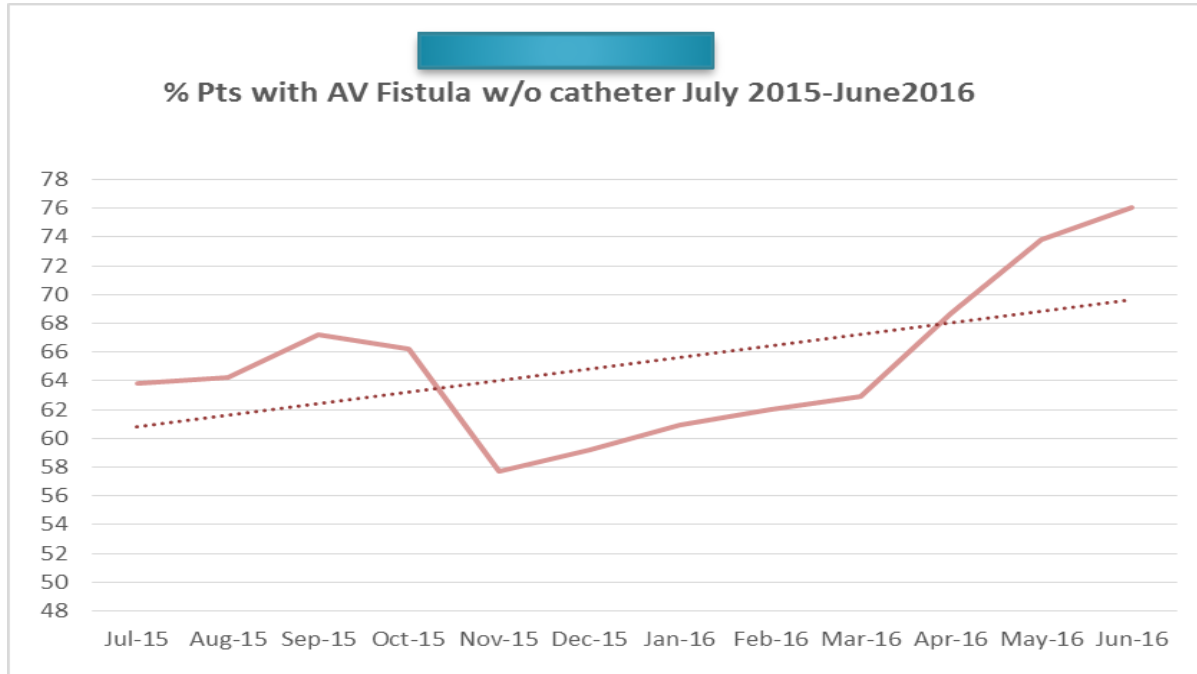
Outcomes

- 86% patients had functioning fistulae
- 14% patients had functioning grafts
- 40% required BAM with an average of 1.67 interventions per patient
- 27% improvement in fistula creation relative to national avg ($p < 0.05$)

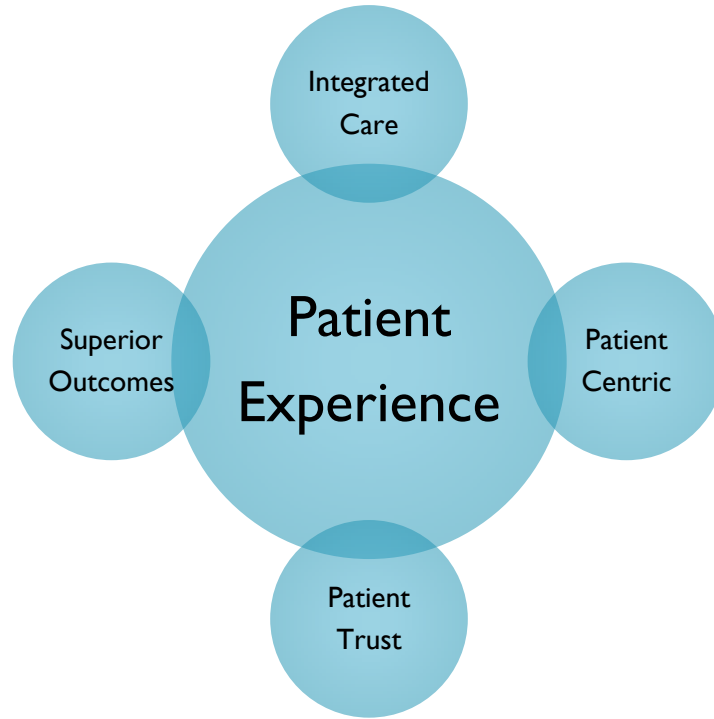
% Pts No Catheter >90 Days (7/15 – 6/16)



% Pts with AV Fistula w/o Catheter (7/15 – 6/16)



Vascular Access Primary Care Team



Patient Journey

- Empower patients
 - Dialogue
 - Listen
 - Engage Family
 - Educate
 - Choice

Strategic Changes

- Advocate for patients
- Open discussion with Medical Director
- Recruit patient advocates
- Identify catheters
- Celebrate outcomes

Future

- Coordinated care programs – market specific
- Data based outcomes drive processes
- Catheter reduction protocols